



LiftRite News



Gehl Company sets long term growth path in Australia.

In 1859 an agricultural implement company, housed in a small blacksmith shop, was started in West Bend, Wisconsin USA. From these humble beginnings, GEHL Company has grown to be a major force in the compact equipment industry worldwide with one of the world's largest range of Skid Steer Loaders on the market today.

Today in Australia the next chapter in The Gehl Companies 150 year history is being written with the appointment of Manitou Australia as the national importer of Gehl products.

Manitou Australia is the Australian subsidiary of Manitou BF, Ancenis, France the world's leading manufacturer of rough terrain material handling equipment. Manitou BF is also the parent company of Gehl Company following the acquisition of Gehl Company by Manitou BF, in October 2008.

Stuart Walker, General Manager, Manitou Australia commented "The appointment of Manitou Australia on the surface is a logical development for the Gehl Company being a subsidiary of Manitou BF as is Manitou Australia, however since the acquisition of the Gehl Company Manitou Australia has been in discussions with the Gehl Company to ensure that each party showed the same long term growth plans, but even more importantly we needed to ensure that both companies showed a common philosophy and goals in customer support.

Manitou Australia has a strong independent dealer network across metropolitan and regional Australia and our goal is to offer exceptional customer service."

"Manitou Australia's independent network is the envy of our industry, with partnerships dating over 25 years we have a knowledge base second to none in our field."

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For more information on any of these stories contact:

sales@lifrite.com.au
or
www.lifrite.com.au

Ph: 08 9455 2077
Fax: 08 9455 2076

GIVE YOUR BUSINESS A SUMMER LIFT



Summer is coming!



Can your machinery handle the heat and extra workload?

Equipment failure equals lost business and added costs.

Have LiftRite Service department carry out a pre-summer service and inspection of your machinery fleet before the rush

Factory trained technicians will carry out a full pre-summer service and cooling system check.

You will receive a comprehensive report including checks on:

Safety	Cooling system
Steering	Hydraulic system
Brakes	and more

Get your machinery fleet ready for the rigours of the Summer season

LiftRite's Service department will book your machine in **now**.

Call 9455 2077 **now!**



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GEHL INTRODUCES THE ALL-NEW, SUPER-COMPACT

Gehl Company, a leading manufacturer of compact equipment for agriculture and construction markets, is pleased to announce the all-new, super-compact Gehl model **1640E Skid Loader**, which measures as narrow as 910mm wide (3-feet) and 1900mm tall (6.25-feet). The 1640E Skid Loader is ideal for manoeuvring through alleys, narrow doorways, aisles and corridors. There are few places this machine can't get through.

Despite its size, the 1640E Skid Loader is powerful, with a 24-horsepower Yanmar diesel engine. The model 1640E gets jobs done efficiently with an 850-pound rated operating capacity and 2.44m (96-inches) lift height. This machine is a true multi-tasker, with 35l/mn (9.1 gpm) of auxiliary hydraulic flow for powering a variety of attachments. And the universal-style quick-attach system makes attachment changes quick and easy. The 1640E Skid Loader is also easily transportable with an overall machine weight of only 2,900 pounds.

No sacrifice was made to operator safety or comfort in the 1640E Skid Loader. The standard high-back suspension seat provides superior comfort which reduces operator fatigue. The unique restraint bar design and the Hydraloc™ System enhances safety. Visibility is enhanced in the model 1640E with the Power-view® lift arm, which allows clear sight lines to the tires and the sides of the loader. The

ROPS/FOPS is equipped with safety glass side windows and top and rear windows to minimize dirt and dust, enhance safety and reduce sound levels within the cab. Standard front and rear work lights allow for better visibility for night-time operation.

The 1640E Skid Loader hydraulic system features a direct-drive hydrostatic pump with a self-neutralizing feature that provides 100%-efficient drive from engine to pump and requires no maintenance. The Hydraloc™ Automatic Interlock System increases operator safety by locking lift, tilt and drive systems when the operator leaves the seat, raises the restraint bar or turns off the ignition switch. Auxiliary hydraulics on the model 1640E are standard and feature flat-faced couplers providing up to 35l/mn (9.1 gpm) for powering compact attachments.

Serviceability on the 1640E Skid Loader is a snap. A large engine cover and tilt-back ROPS/FOPS II allow access to maintenance points, as well as service access when needed. Heavy-duty, five centimetre diameter axles are pre-lubed at the factory and sealed with multiple lip seals that do not require greasing or other maintenance.

Gehl Company is a leading manufacturer of equipment used worldwide in construction and agricultural applications. Founded in 1859, the company is head-

quartered in West Bend, Wisconsin, USA.

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or

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KUBOTA TIGHT TAIL SWING UTILITY CLASS EXCAVATOR KX080-3

Kubota Management and staff, should be very proud of their consistent production of top class, market leading machines. The release of the Kubota KX080-3, 8 tonner, ensures that we are able to purchase a quality, midsize machine, with the full backing of the Kubota name.

We were joined onsite by Kubota Product Manager Industrial, Michael Partridge and Kubota Dealer, David Seller from Australian Hammer Supplies. Hamish Ross from Ross Earthmoving provided the site in the Southern Highlands of NSW, about an hour out of Sydney.

The KX080-3 has power plus, fitted with a 66.5 hp engine and exceeding 6.650kgf of bucket breakout force. Auto idling contributes to fuel efficiency and auxiliary circuit 1 & 2 service ports with adjustable maximum oil flow control, lets you divert the oil flow according to your requirements, or to the attachment in use, all from the cab. It will even store your settings for the next time you need it.

This machine has the precision for tight area work, and the power for bulk excavation. The three pump, load sensing hydraulic system guarantees smooth handling and performance during simultaneous operations, dozing and front attachment use, without losing speed.

Operator comfort is excellent. Large windows offer panoramic visibility, a good sound system, storage space, air conditioning, intelligent digital display and deluxe suspension seat. Auxiliary controls integrated into the joystick, works well. Something else I need, is the two pattern option, allowing switching from ISO to SAE backhoe pattern.

There is a long list of standard features, including electronic refilling pump, ROPS/FOPS, boom anti drip valve, overload alarm, swivel negative brake and rear view mirrors. Operator safety is well covered and servicing is made easy with a triple opening bonnet and easily accessible filters.

I feel confident, that I'm not going out on a limb here, when I say, that this is the best industry has to offer. If you test it, you will likely buy it.

History of Kubota Excavators in Australia.

Kubota Australia began supplying the Australian Market compact excavators over 20 years ago. Today, Kubota are Australia's number 1 selling machine for a whole number of reasons including product reliability.

A few simple facts that you should consider when next choosing what make of excavator would best suit your requirement.

- 1986 Kubota delivered its first mini excavator in Australia from the KH series which are still out there working today.
- Market leader in the Australian Market in 0-6 Tonne Hydraulic Excavators for the last 17 years.
- Of the 10,908 compact excavators population in Australia, 3,031 are Kubota manufactured (27.8%).
- Global Market Leader in 0-6 Tonne Hydraulic Excavators for the last 5 consecutive years. Today Kubota boast the largest range of both conventional tail swing and Zero tail swing machines in the mini excavator market.

- While this is a great result it does not come without hard work and we at Kubota do not rest on our laurels. The reasons for our success can be summarized below:

- **Dedicated to excellence in compact excavators.** Kubota only engineers and manufactures compact excavators. The 0-6 tonne excavator market is relatively new and Kubota were one of the first to enter and develop the market. Kubota did not manufacture huge machinery and then decide to enter this market recently. It's all we do and we do it well.

- **Engineered with the customer in mind.** Our Japanese engineers regularly visit Australia to get a first hand look at the local conditions. Customer meetings form part of the visit to learn about the needs for improvements and future product requirements. This ensures that the Kubota products sold in Australia are comfortable to operate, productive and easy to maintain. This is why Kubota offer the most comprehensive lineup of Conventional and Zero Tail Swing machines on the market.

Engineered for Australian conditions.

In Australia we have some of the harshest working environments for equipment on the planet. To combat this, our engineers work tirelessly to ensure Kubota excavators live up to expectations. One example is our heat balance testing. Before a product can be offered in Australia it must do extensive in field-testing which includes operating and surviving in excess of 45° C ambient temperatures. If our engineers can't wreck it our customers can't. This results in a machine that is reliable, efficient and maintains a good resale value.

As you can see Kubota is dedicated to the Australian Market place as well as product design that is second to none. Should you be interested in having a closer look, a product demonstration and walk-around can be arranged.



The mini Kubota BIG on Performance

.Need an excavator with high performance features putting more power, more versatility and more operator comfort at your disposal? Then the 5.2 tonne Kubota KX161-3S is just what you're looking for.

With a small 3 inch rear overhang, the KX161-3S offers one of the tightest tail swings in the industry whilst delivering the productivity unmatched by zero tail swing machines. The longer arm than the zero tail swing delivers greater reach and digging depth, thereby increasing productivity by reducing the need to frequently reposition the machine when trenching. Also, superior bucket breakout force is attainable due to the extra stability created by the overhang. Lifting capacity is increased due to the greater stability and counter-balanced technology. The long tumbler distance, lower center of gravity and double flanged lower track rollers combine to deliver safer and more effective performance when working to the side or with hydraulic attachments, or lifting heavy objects. This extra lifting capacity means the minimal tail swing can perform a larger

variety of tasks.

With a powerful 46hp diesel engine, a load sensing hydraulic system, simultaneous 4 function operation, strong bucket force and smooth boom operation, the KX161-3S will give you the kind of operational performance that makes short work of even the toughest digging and dozing jobs. Powered by the Interim Tier IV compliant 2.4L diesel engine, the KX161-3S delivers superior horsepower and performance whilst offering low noise and vibration levels and exceptional fuel economy. Fitted with Kubota's auto idle function, the KX161-3S will switch the engine to idle when the control levers are left in neutral for more than 4 seconds and immediately return to revving mode upon movement of the control levers. This feature has the added benefit of reduced noise and exhaust emissions while simultaneously reducing operating costs.

More spacious than zero tail swing excavators, the KX161-3S's comfortable operating area helps reduce operator fatigue. The high-back deluxe suspension seat equipped with armrests and height

and spring firmness adjustability ensures optimum comfort for every operator. A quick flip of the twin pattern selection system (TPSS) switch will enable the operator to change between ISO and SAE operating patterns without the need for tools or leaving your seat. The KX161-3S will deliver the level of comfort to keep you working at peak efficiency.

The KX161-3S has the power to take on a variety of tough jobs. With its large bucket capacity, long reach and formidable digging depth, it will make light work of all job requirements on the construction site. The powerful and responsive front working group will effortlessly handle all your digging, lifting and loading requirements. Thanks to its powerful breakout force, the KX161-3S won't slow down even when heavily loaded.

So, if you're in the market for a mini excavator and do not want to compromise power and productivity for zero tail swing, make sure you consider the power packed KX161-3S.

August 2009 Competition



Win a V8 Race Car Super Drive

Every customer who purchases over \$500 worth of Products, Parts or Service & Repairs will go into the draw for one of two vouchers in August to drive a V8 Race Car at MC motorsport complex 46 Grogan Road, Perth International Airport. Winners will be contacted during the first week of September and given the details of their prize. Application forms are available in our offices.

Note: Conditions apply and offer is non-transferable

Is it a crane, is it a forklift, is it an access platform, one thing is for sure it's a Manitou and the latest one is known as the Manicrane.

With a company name derived from two French words meaning "handle everything" Manitou is the world's leading manufacturer of rough terrain materials handling equipment and knows a bit about lifting and handling.

For over 35 years in Australia, Manitou has been synonymous with providing lifting and handling solutions to Australian business.

The latest solution from Manitou Australia in response to customer requests and the development of the Australian Standard AS1418.19 is the Manicrane range of 12,000 to 21,000kg capacity machines.

At first glance you would be forgiven for thinking it was a Manitou Maniscopic, however on closer examination you would see that the Manicrane has been designed to be used primarily as a crane, but with the added features of a Maniscopic Telescopic Handler.

Stuart Walker, General Manager, Manitou Australia commented "Over the past few years the acceptance of the Maniscopic concept has grown significantly which meant

that our products have been utilized in applications where traditionally a crane may have been used. In order to meet the demand and to give our customers greater flexibility we have developed the Manicrane range of high capacity Maniscopic machines. These Manicrane models are all equipped with the latest crane technology and have been independently tested to meet the Australian Standard AS1418.19 that is derived from AS1418.5 Crane Standard."

The Manicrane is available with a choice of lifting attachments from fixed hook to fly jib winch combination or straight winch option.

By utilizing the Maniscopic concept in the design of the Manicrane, the Manicrane is still able to be utilized with other Maniscopic attach-

ments as found throughout the Maniscopic range. Attachments available include, fork carriage with side shift and fork positioner, bucket, access platform up to 1000kg capacity, tyre handler, hydraulic cylinder handler, etc.

Stuart Walker commented "lifting is not what it used to be, the Manitou range is well positioned to provide lifting solutions to much greater capacities than ever foreseen and today in conjunction with our expert dealer network across Australia we can meet and exceed our customer's expectations."



IT'S A MANICRANE!!!!

