

HIRE & SALES

KX080-3 Tops Kubota Excavator Range

In September, Kubota introduced the 8-tonne KX-080 excavator to Australia. The KX080 matches much larger machines when digging through hard ground.

Kubota engineers paid close attention to the areas of performance, operator comfort, running costs, productivity and safety in the KX080.

Powered by a Kubota V3800 4-cylinder 3.8-litre diesel engine, producing 48.5 kW at 2000 r/min, the KX080 has three hydraulic pumps providing 210.6 litres/min hydraulic oil flow. The direct injection engine exceeds EPA Tier II emission requirements and achieves exceptional fuel economy.

Kubota's load sensing system delivers a constant flow of oil to each hydraulic cylinder, allowing the KX080 to continue digging in various ground conditions without any drop in speed or power.

Kubota's Auto Idle feature automatically returns engine speed to idle if the control lever remains in neutral for more than four seconds, providing up to 10% fuel savings.

Dual auxiliary hydraulic circuits allow operators to run two attachments that require different oil flows simultaneously.

Three opening bonnets provide complete access to the engine bay and hydraulic control valves.

Operator safety is a priority. State of the art hydraulics include



anti-drop valves, ensuring that the boom cannot fall should a cylinder hose be damaged.

The spacious air conditioned cabin, user friendly operating controls, deluxe high back suspension seat, rubber cab mounts and a low noise level of 78dBA at maximum engine speed contribute to operator comfort.

Great rear visibility rear plus only 360mm of overhang at the sides make the KX080 ideal for work in confined spaces.

From the Managing Director

The end of the year is upon us and I would like to take this opportunity to thank all of our LiftRite Hire & Sales customers for helping to make 2007 a great year.

We at LiftRite wish all of you, your staff and families a Merry Christmas and a happy, prosperous New Year.

It has been a busy year at LiftRite with two new product ranges coming on line, Gehl and ASV Posi-Track, plus major enhancements to Manitou and Kubota ranges.

I look forward to sharing another great year with all of you in 2008.



- New and used equipment
- Manitou rough terrain materials handling equipment
- Kubota Mini-excavators and loaders
- ASV Posi-Track rubber track loaders
- Gehl skid steer loaders
- After sales support, service and maintenance plans
- Satellite service agents
- Long and short term forklift, skid steer and rubber track loader, mini-excavator and Manitou hire

ASV

GEHL

TOKU

Kubota

MANITOU



LiftRite
HIRE & SALES



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LiftRite Rental Works for Small Business

Anyone who has ventured into the Perth Produce Markets would have noticed that LiftRite Hire supplies fleets of forklifts to the operators there. However, LiftRite looks after small businesses too.

One small business that is very happy with the LiftRite Hire service is Excite Engineering Pty Ltd, specialist welders and fabricators in Tacoma Circuit, Canning Vale.

Proprietor Todd Whately and his staff use their 1.8-tonne forklift from LiftRite Hire to move jobs around the workshop, to load them for delivery and for any lifting in the workplace.

“The forklift is reliable and we have LiftRite’s excellent back-up to fall back on,” said Todd. We have also rented attachments from LiftRite when we needed them, such as a jib attachment for the forklift. When we needed a scissor-lift to place our signage on the front of the building, LiftRite had the machine for the job.”

Excite Engineering specialises in unusual and challenging fabrication work, both in the workshop and on-site when required.

“We are specialists in exotic materials,” said Todd. “We regularly

weld stainless steel, aluminium and titanium. It’s all in a day’s work for us.

“Most of our work is TIG or MIG welding with some basic electric welding thrown in.”

Excite Engineering has been a LiftRite Hire customer for more than two years.

Todd said: “The great benefit of renting is that you have the machine when you need it and only when you need it. For example, we were able to save costs when we moved to our new premises in April by returning the forklift to LiftRite during the transition period.

“The only thing we might change in the foreseeable future is to upgrade to a larger forklift, but we’ll be renting it from LiftRite.”



Give Your Business an Extra Lift for Christmas



If you are expecting a Christmas rush or doing that much needed maintenance during the Christmas break, talk to the LiftRite Hire Co-ordinator about your machinery needs. Forklifts, scissor-lifts, skid steers, rubber track loaders, mini-excavators and more. LiftRite Hire has the machine for your needs on short or long term hire.

Is There a Gehl for You?

One look at the Gehl E-series skid steer loaders from LiftRite Hire & Sales will tell you that they are built for efficiency.

Patented Powerview® lift arm offers excellent operator visibility while the longer wheelbase and low centre of gravity provide a smooth stable ride. Hydraglide™ ride control option is available on all but the compact models for high operator comfort levels.

Super Hi-power drive chains feature heavy, high-strength construction to stand up to the most rugged conditions. And you can adjust the simple “bow-tie” chain system from outside the unit, making for simple, low-cost maintenance.

Your skid steer will be working in dusty, machinery unfriendly conditions, so it is good to know that the Gehl’s lift arm hydraulic tubes are concealed and protected from the work environment. The forged, one-piece axle shafts feature heavy duty tapered roller bearings and quad-lip seals with trash protection built in around the seal area, keeping abrasive dirt out of your bearings.

High power ratings and powerful hydraulic systems provide pressure and flow to power virtually any attachment and the rated operating load can be increased on all but the mighty 7810E by adding counterweights. Hydraulic self-levelling action, standard on most models and optional on the compact models, keeps buckets, pallet forks and other attachments level during lifting actions for easy control of your load.

Summed up, your new Gehl skid steer loader offers:

- New Joystick Control option (not compact models)

- Innovative acoustic materials reduce noise levels
- High power Deutz engines with in-cylinder glow plugs for cold weather starting and an auto-shutdown system
- Exceptional hydraulic power for high break-out forces and outstanding attachment performance.

For a skid steer with grunt, go for the beefy 7810E model, strongest in class with a 74 kW Cummins turbo-diesel engine developing 414 Nm of torque. Fastest in its class, the 7810E travels at up to 20 km/h and uses its power to provide a quick lifting ability. A Powerview® lift arm gives class-leading all round visibility and virtually vertical lifting.

Whatever your needs, whether it be the class-leading power of the 7810E or the close quarters ability of the feisty little 3640E, LiftRite Hire & Sales has a Gehl skid steer for you.



MANITOU MLT EVOLUTION

Manitou is about to introduce a much improved edition of the popular MLT series of Maniscopic loaders. Because the changes are evolutionary rather than a complete makeover, Manitou has chosen to describe the improved range as MLT Evolution. While the changes might be evolutionary, they make a huge difference to operator comfort and safety.

The key points of the upgrade are:

- A spacious, modern cab for greater operator comfort
- Ergonomically positioned controls: grouped by function
- 42 km/h road speed
- Powershift transmission



There are five obvious ways in which the new model differs from the superseded model shown at right. They are:

1. A new sticker to identify the model with letters in red instead of white
2. A new look: oval headlights for work and road
3. An external toolbox, fitted as standard, to store oil pump, tools, etc.
4. A wiper for the right side window fitted as standard to improve visibility
5. Michelin XMCL tyres: wider (460 mm) and longer lasting



New Cab Interior

Although it looks similar from the outside, the Evolution cab is much improved over the previous MLT. Improvements include:

- Functions grouped in units for intuitive operation: drive/transmission, front and rear hydraulics, see and be seen.
- Better sound insulation and improved sealing.
- New instrument panel design including a new air outlet under the wheel, directed towards the driver's face.
- Built-in equipment fitted as standard: clock, speedometer with built-in tachometer, 2-speed windscreen wiper, automatic indicator cancellation, coat hook, package net behind the seat, new pedal design and a new steering column adjustment control.

Improved Ergonomics

The JSM joystick, standard on all LSU models, is even more ergonomic with a new grip making it easier to handle and providing intuitive finger positioning on the controls. Changing gear requires a simple click.



Powershift Gearbox with New Ratios

The new ratios combined with the Manitou torque converter will meet every need. There are six speeds, the first two ratios (6 and 9 km/h) for work requiring torque or low travel speed, gear 3, 4 and 5 (12, 20 and 25 km/h) for handling operations inside buildings or yards and the 6th gear for time saving travel along roads between workplaces at up to 42 km/h.



LiftRite Awards

Service Excellence: Bronze Award 1997, 1998, 1999, 2002
Silver Award 2000, 2001, 2003, 2004

Parts Excellence: Bronze Award 1999, 2000, 2002, 2003, 2004
Silver Award 2001

Sales Excellence: Bronze Award 2002, 2003
Silver Award 2004

Dealer of the Year Award: 2004

NEXT ISSUE

- New MT Series from Manitou
- ASV PT-Series Posi-Track
- Major fleet changes to Kubota excavators
- Gehl skid steers expand local government penetration
- Heavy duty Kalmar forklifts from LiftRite Hire

Due out February 2008

Trade Hire Impressed by ASV Posi-Track

Lance Callard of Margaret River hire company Trade Hire took an unusual path to ASV Posi-Track ownership.

He saw the sophisticated rubber track loaders in the USA and searched the World Wide Web for information. What he discovered about the Posi-Track machines and ASV, the company that manufactures them, convinced him that here was the skid steer loader of the future, built by a company he could rely on.

Trade Hire now has two ASV Posi-Tracks, an RC30 and an RC50 and they have performed beyond expectations.

Lance told LiftRite News: "We always ask our customers what they think of the machines we supply, and they all love the Posi-Track.

"Compared with a wheeled skid steer, it handles poor surfaces much better and copes really well with the clay soils around Margaret River. Where a wheeled loader will get stuck, the Posi-Track just trundles out of the mud.

"It is our policy at Trade Hire to provide the best possible equipment to achieve maximum customer satisfaction. If you provide the best service, price is less important."

Trade Hire was founded by Rick Morowski and Tim O'Brien in 1986. Lance became the third partner about four years ago. They set up in Margaret River because they could see the potential growth in the area and that potential has been realised over the two decades since.

The healthy growth of demand saw Trade Hire open a branch office in

Busselton in early 2005. Both locations continue to grow and both offices are flat out keeping the ever growing number of customers happy.

LiftRite News asked Lance about Trade Hire and LiftRite Hire & Sales.

He said: "We use LiftRite because it is a company we can rely on. We were attracted by the excellent customer service and the top quality products.

"Ian Stevenson was our first contact with LiftRite and we were impressed from the start. More recently, Jack Przytula has been looking after us and the service is top class.

"For example, we had a problem with one of the Posi-Tracks and it was fixed within 24 hours. That's fantastic service, especially considering that it is a three-hour drive from LiftRite to here.

"LiftRite provides quality products, too. The Posi-Tracks are terrific and we are also very happy with the Kubota mini-excavators we have from LiftRite. We look forward to a long association with LiftRite."



LiftRite **NEWS**
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